**MR. KARUNESH K.PATIL.**

**PRINCE PARADISE CHS,**

**PLOT NO.125/A, 5TH FLOOR,**

**ROOM NO-53, NEAR GHODKE**

**HOSPITAL, PANVEL 410206.**

**E-MAIL ID :-** [**krish\_patil02@yhaoo.co.in**](mailto:krish_patil02@yhaoo.co.in) **Mob. No. :- 9987797444/ 8691976999**

**OBJECTIVES :-**

* To be closely associated with a team of professional to acquire knowledge with Great Exposure and to be a part of an esteemed organization.

**SOFTEARE SKILLS : -**

* Diploma in Computer **MS-OFFICE (Dos, Word, Excel & Power Point.)**
* Diploma in Computer **Maintenance**.

**EDUCATIONAL BACKGROUND :-**

* **Graduate Diploma in Business Administration (GDBA) from NBSMT, Nagpur.**
* **Diploma in International Marketing Management (DIMM) from NBSMT, Nagpur.**
* **S.S.C**. **passed in First Class.**

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| **WORK EXPERIENCE :-** |
| 1. Working with **M/S. Wasan Toyota Pvt. Ltd. Panvel** as a **Team Leader** from **October 2013** Till date 2. Working with **M/s. KAIZEN HYUNDAI, Panvel**  as a **Team Leader** from **August 2010** to **October 2013**. |
| 1. Worked with **SIMRAN MOTORS , Panvel** as a **SSE**. **(3 years)** |
| 1. Worked with **BHARTI AXA LIFE INSURANCE** as a **Agency Manager** **(1 year)** |
| 1. Worked with **RELIANCE (BPO)** as a **CSR (2 years)** |
| 1. Worked with **PRAMADHA ASSOCIATES Courier & Cargo Division** as a **MARKETING OFFICER** **(6 Years)** |

**Individually handled the implementing and execution of initial launch of new Hyundai cars, booking procedure to finance procedure, handling the allotment to delivery of the customer with the team.**

* Handling Sales as per the company norms and procedure.
* Achievement of Sales Targets every month.
* Organization & Training of the team.
* Management of Daily Payment Collection Targets.
* Management of Delivery schedule as per delivery commitment.
* Clearing of all planned delivery files. Gates pass from account dept.
* Checking of physical condition of delivery cars.
* Co-ordination with workshop in case of technical or damage issue in delivery cars.
* Explanation of vehicle features & controls at time of physical delivery of vehicle.
* Resolution of any booking related issues in Co-ordination with Managers.
* Ensuring SSI score is maintained be timely & quality experience to customers.

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| **AREA OF INTEREST :-** |

* Driving & Traveling.
* Internet Surfing.
* Interacting with people.
* Traveling.
* Listening Music.

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| **ACHIEVEMENT / EXTRA CURRICULAR ACTIVITIES :-** |

* Achieved Star **Performance Award** from Hyundai.
* Attended Factory Training and Plant visit at **Chennai – Hyundai Motors India Ltd.**
* Participated in **selection for National Sales Skill Compition.**

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| **LANGUAGES KNOWN :-** |

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| **Languages** | **Speak** | **Read** | **Write** |
| **English** | Yes | Yes | Yes |
| **Hindi** | Yes | Yes | Yes |
| **Marathi.** | Yes | Yes | Yes |

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| **PERSONAL DETAILS :-** |

**Date of Birth :- 11th December 1981.**

**Nationality :- Indian.**

**Martial :- Married.**

**Age :- 32ty years.**

**I declare that all the above said information is true to my knowledge.**

**Place :- Signature**

**Date :- (MR. KARUNESH K. PATIL)**